



# "The TexInvestors Team"

Why Pay Retail For Real Estate....

## Your Texas Real Estate News

### The RE/MAX "TexInvestors Team" Walks to Cure Diabetes

*Benefiting the Juvenile Diabetes Research Foundation*

On **September 30**, The TexInvestors Team members and their families will be walking together in the Dallas "**Walk to Cure Diabetes**", benefiting the Juvenile Diabetes Research Foundation.

We will be walking under the team name of **TexInvestors**. We invite you to take a walk with us for this very worthwhile cause on September 30th.

Since there are more than 18 million Americans affected by diabetes, we believe that our support of JDRF is important and well worth the effort. We are particularly proud of the fact that JDRF has provided more funding for diabetes research than any other non-governmental agency in the world.

Juvenile Diabetes hits close to home for us. Marissa, the seven-year-old daughter of one of our team members has fought this disease for over five years. Each day we see the strength and courage of this young girl in her fight to not let this disease claim her life or her lifestyle. We will be walking to support her under the name **Marissa's Stampede**.



Please visit the JDRF website at [www.jdrf.org](http://www.jdrf.org) and find out more about how you can become involved. We would love for you and your family, coworkers and friends to join us on **September 30th** at Victory Park in Downtown Dallas. The walk is so much fun and a great way to spend your Saturday morning. We hope that you will take the opportunity to help us reach our fundraising goals. You can do this by going to [www.jdrf.org](http://www.jdrf.org). Select the **JDRF Walks** link next to the *green shoe*. Under *Register Now* select **Texas**, then **Dallas**. To join us for the walk, simply complete the walker information and select to be a part of the **TexInvestors** team. If you would prefer not to walk, but would like to donate to the cause, under **Support A Walker** enter the team name of **TexInvestors** and click on **Find a Walker** to make your donation. Remember, all donations are tax deductible.

Thank you for considering this request for your support. If you have any questions about the **Walk to Cure Diabetes**, or the work of the Juvenile Diabetes Research Foundation, please do not hesitate to call.

### TexInvestors Classes

The next TexInvestors "Successfully Buying HUD Homes" class at Collin County Community College begins September 13th. Register at 972-985-3758 or by email at [cluckcock@ccccd.edu](mailto:cluckcock@ccccd.edu).

The next TexInvestors "Successfully Buying HUD Homes" class at DFWREIN is scheduled for September 21st. Register at 972-671-7346 or online at [www.dfwrein.com](http://www.dfwrein.com)

To remove your name from our mailing list, please E-Mail us at [info@TexInvestors.com](mailto:info@TexInvestors.com)

Visit our Web site at [www.TexInvestors.com](http://www.TexInvestors.com)

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### Watch For Soft Spot In Texas New Home Market

*College Station (Real Estate Center) - July 28, 2006*

The Federal Reserve noted this week that "the only two regions not to see a general slow down in housing was St. Louis and Dallas." Of course, the Dallas region includes all of Texas Plus Oklahoma and Louisiana.

Mark Dotzour, chief economist for the Real Estate Center at Texas A&M University, said, however, that every housing market has a soft spot, including Texas. "A Texas homeowner wanting to sell a one-to-three-year-old home in a new subdivision where builders are still active may find the going tougher," said Dotzour. "That's because builders are going to offer as much as possible to entice buyers to purchase a new home over an almost-new one."

Dotzour points to previously hot markets nationwide where builders are giving significant incentives to attract buyers. In Sacramento, Calif., one builder is offering \$135,000 in incentives on homes in the \$600,000 price range. Some builders are buying down interest rates for three years. Still others will pay mortgage payments for the first six months. One builder will throw in a swimming pool if you buy from him.

"If you have a for-sale sign in your front yard, and a buyer can get a similar house down the street but with a swimming pool, which house is more likely to be sold?" asked Dotzour. Dotzour said the risk is greater when buying a new home in a lower price range.

"The first half of 2006 produced a very strong Texas home sales market," said Dotzour, "and inventory levels are still low enough to support continued price appreciation."